

PIONIERDRUKKERY

102-885 NPO

AUDITED FINANCIAL STATEMENTS

FOR THE YEAR ENDED

31 DECEMBER 2021

PIONEER PRINTERS

102-885 NPO

GENERAL INFORMATION

Main activities Production of learning, reading and teaching support material to the visually impaired community.

Governing Board

Chairman Mr Adolf Piater
Vice-chairman Me Nicky Labuschagne
Secretary Mr Schalk Hugo (Executive Head)
Treasurer Me Elzaan Hendriksz (Head of Operations)
Members Mr André Steyn
Me Tammy Watson
Mr Eric ter Haar

Registered offices 4 Distillery road
Worcester
6850

Banker ABSA

Auditors BGR Nortjé Incorporated

Registration number 102-885 NPO

Accounting period 1 January 2021 to 31 December 2021

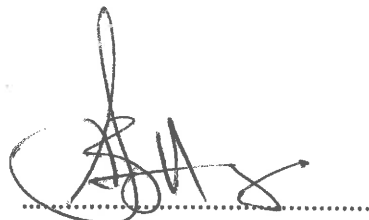
The financial statements are prepared on the basis that the organisation is a going concern. BGR Nortjé Incorporated was appointed as independent auditors at a board meeting on 18 March 2021.

Approval of annual financial statements

The annual financial statements which appear on page 4 to 21 were approved by the governing board and signed by:



Mr Adolf Piater
Chairman



Mr Schalk Hugo
Secretary

28 April 2022

Date

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<i>The following supplementary information does not form part of the financial statements and is unaudited:</i>	
Detailed Statement of Comprehensive Income	20 - 21

3 May 2022

INDEPENDENT AUDITOR'S REPORT TO THE BOARD OF PIONIERDRUKKERY NPO

Opinion

We have audited the financial statements of Pionierdrukery NPO set out on pages 4 to 19, which comprise the statement of financial position as at 31 December 2021, and the statement of comprehensive Income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the financial statements present fairly, in all material respects, the financial position of Pionierdrukery NPO as at 31 December 2021, and its financial performance and cash flows for the year then ended in accordance with the accounting policy in note 1 of the financial statements.

Basis for Qualified Opinion

As in the case of the same organizations, it is not customary for the organization to impose accounting controls on cash collections for the first entry of the collections in the accounting records. It was impractical about extending our investigation to cash collections in addition to what was actually recorded.

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the company in accordance with the Independent Regulatory Board for Auditors *Code of Professional Conduct for Registered Auditors (IRBA Code)* and other independence requirements applicable to performing audits of financial statements in South Africa. We have fulfilled our other ethical responsibilities in accordance with the IRBA Code and in accordance with other ethical requirements applicable to performing audits in South Africa. The IRBA Code is consistent with the International Ethics Standards Board for Accountants *Code of Ethics for Professional Accountants* (Parts A and B). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other information

The board is responsible for the other information. The other information does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Board for the Financial Statements

The board is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting policy in note 1 of the financial statements, and for such internal control as the board determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the board is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the board either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the board.
- Conclude on the appropriateness of the board use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on other legal and regulatory requirements

In accordance with the 'IRBA' rule published in Government Gazette Number 39475 of 4 December 2015, we report that BGR Nortje Incorporated has been the auditor of Pionierdruktery NPO for the past 2 years.

Supplementary information

Without qualifying our opinion, we draw attention to the fact that the supplementary information set out on pages 20 to 21 does not form part of the financial statements and is presented as additional information. We have not audited this information and accordingly do not express an opinion thereon.



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BGR Nortjé Incorporated
Chartered Accountants (SA)
Registered Auditors
Per: G Nortjé

STATEMENT OF FINANCIAL POSITION

at 31 December

Pioneer Printers		2021	2020
102-885-NPO	Note	R	R
Property, Plant and Equipment	2	4 076 695	4 303 450
Investments	3	23 462 656	22 118 869
Long Term Receivables	4	-	30 000
Total non-current assets		27 539 352	26 452 319
Inventory	5	280 473	253 286
Receivables	6	1 089 566	1 392 711
Loans to related parties	4	20 000	120 000
Cash and Cash equivalents	7	1 571 274	3 339 734
Total current assets		2 961 313	5 105 732
TOTAL ASSETS		30 500 664	31 558 051
Capital	8	3 340 075	4 303 450
Accumulated Funds	8	12 292 223	12 402 805
Board Designated Reserves	9	14 450 000	14 450 000
Restricted Funds	10	302 027	51 910
Unrestricted Funds	11	40 973	24 035
Net Assets		30 425 298	31 232 200
Payables	12	75 367	313 557
Provisions	13	-	12 294
Total liabilities		75 367	325 851
TOTAL EQUITY AND LIABILITIES		30 500 664	31 558 051

STATEMENT OF COMPREHENSIVE INCOME

1 January - 31 December

Pioneer Printers 102-885-NPO	2021 R	2020 R
Revenue	4 483 840	17 821 088
Production costs	(9 206 539)	(8 302 591)
Operating surplus/(deficit)	(4 722 699)	9 518 497
Other income	7 364 198	6 678 608
Other expenses	(2 926 292)	(3 594 947)
Finance cost	(140 123)	(129 402)
Depreciation	(26 678)	-
Capital expenditure	-	(2 932 558)
Net surplus/(deficit) from operations	(451 594)	9 540 198
Fair value adjustments on investments	465 908	29 989
Net surplus/(deficit) before fund allocations	14 315	9 570 187
Funds used/(capitalised)	(124 897)	242 349
Net Income	(110 582)	9 812 536

A detailed statement of comprehensive income is available on the last page of this report.

STATEMENT OF CHANGES IN EQUITY

1 January - 31 December

2021	Capital	Restricted Funds	Unrestricted Funds	Board designated reserves	Total
Balance at 1 January	16 706 254	51 909	24 036	14 450 000	31 232 200
Net asset movement	(963 375)	-	-	-	(963 375)
Net Profit for the year	(110 582)	-	-	-	(110 582)
Funds used	-	(175 255)	(40 031)	-	(215 286)
Funds received	-	425 372	56 969	-	482 340
Balance at 31 December	15 632 298	302 027	40 973	14 450 000	30 425 298

2020	Capital	Restricted Funds	Unrestricted Funds	Board designated reserves	Total
Balance at 1 January	11 664 292	262 803	7 727 513	-	19 654 608
Funds used	-	(245 084)	(16 330)	-	(261 414)
Funds received	-	34 190	19 065	14 450 000	14 503 256
Funds moved to reserves	(6 743 788)	-	(7 706 212)	-	(14 450 000)
Net asset movement	1 973 214	-	-	-	1 973 214
Net Profit for the year	9 812 536	-	-	-	9 812 536
Balance at 31 December	16 706 254	51 909	24 036	14 450 000	31 232 200

STATEMENT OF CASH FLOWS

1 January - 31 December

Pioneer Printers 102-885-NPO	2021 R	2020 R
Net surplus from operations	(451 593)	12 472 756
<i>Adjustments for:</i>		
Investment/Dividend Income from investments	(1 010 934)	(922 462)
Movement of funds	(124 897)	242 349
Fair value adjustment on investments	465 908	29 989
Depreciation	26 678	-
Increase/(Decrease) in provision	(12 294)	(51 024)
Cash from operations before working capital changes	(1 107 132)	11 771 608
(Increase)/Decrease in trade and other receivables	303 145	(255 005)
(Increase)/Decrease in inventories	(27 187)	(74 883)
Increase/(Decrease) in payables	(238 190)	42 494
Net cash from operating activities	(1 069 364)	11 484 213
Cash flows from investing activities		
Purchase of PPE	(763 299)	(2 932 558)
Increase in investments	(1 343 787)	(10 855 064)
Interest income from investments	983 246	908 224
Dividend income	27 688	14 238
Net cash used in investing activities	(1 096 152)	(12 865 161)
Cash flows from financing activities		
Increase/(Decrease) in funds/reserves	267 055	(208 159)
(Increase)/Decrease in long term loan receivable	130 000	90 000
Net cash from financing activities	397 055	(118 159)
Cash and cash equivalents at beginning of period	3 339 734	4 838 840
Net increase in cash and cash equivalents	(1 768 461)	(1 499 106)
Cash at bank 31 December	1 571 274	3 339 734

STATEMENT OF FUNCTIONAL EXPENSES

1 January - 31 December 2021

	MASTER DEVELOPMENT DEPARTMENT	PROOFREADING DEPARTMENT	REPRODUCTION DEPARTMENT	AUDIO DEPARTMENT	TOTAL FOR DEPARTMENTS	TECHNICAL SUPPORT	MANAGEMENT, GENERAL & FUNDRAISING	TOTAL R
Salaries and Benefits	3 061 654	2 548 899	809 796	1 523 307	7 943 655	689 867	2 138 603	10 772 125
Materials and Outsourcing	218 091	2 827	251 429	36 894	509 241	6 344	9 455	525 040
Postage and Delivery	-	-	38 475	855	39 330	-	873	40 203
Maintenance	8 601	4 140	14 005	6 523	33 270	702	21 859	55 831
Small Equipment and Rental	7 924	8 756	32 735	11 327	60 742	8 163	1 490	70 395
Staff Training & Development	8 015	7 316	12 035	7 665	35 030	7 665	12 935	55 631
Utilities, Security & Other	70 222	70 222	70 222	70 222	280 886	70 221	70 222	421 329
Insurance	13 156	13 156	13 156	13 156	52 624	13 156	13 156	78 936
Admin, Accounting, General	-	-	-	-	-	-	140 020	140 020
TOTAL R	3 387 663	2 655 315	1 241 851	1 669 948	8 954 777	796 120	2 408 613	12 159 510

ACCOUNTING POLICY

at 31 DECEMBER 2021

Pioneer Printers

102-885-NPO

General Information

Pioneer Printers is a not for profit organisation which has been approved as a public benefit organisation in terms of the Income Tax Act.

We produce learning, reading and teaching support material in braille, audio sound and large print formats to blind and partially sighted persons in South Africa and neighboring countries.

We specialise in reproducing school textbooks and examination papers of any learning area in braille, audio sound and large print.

Accounting Policies

1.1 Basis of preparation

The financial statements of Pioneer Printers NPO have been prepared in accordance with the historical cost convention, with the exception of certain financial instruments, that are measured at fair values. The accounting policies used and disclosures made does not aim to fully comply with International Financial Reporting Standards for Small and Medium Enterprises. (IFRS for SMEs)

The accounting policies set out below have been applied consistently in all material respects to all periods presented in these consolidated financial statements.

Changes in classification in the income statement

Comparative figures in the Income Statement have been restated to match this year's presentation. The adjustment of the comparative figures have not material effect on the net surplus from operations.

1.2 Significant accounting estimates and judgements

When preparing the Financial Statements it is necessary that Management makes a number of accounting estimates and judgements that affect the reported amounts of assets and liabilities and the reported amounts of revenue and expenses.

Estimates and judgements used in the determination of reported results are continuously evaluated.

The key accounting estimates identified are those that have a significant risk of resulting in a material adjustment. The estimates are expectations of the future or other sources of estimation uncertainty based on assumptions. These assumptions are to the extent possible supported by historical trends or reasonable expectations.

Management believes that the estimates are the most likely outcome of future events. Management bases the estimates on historical experience and other assumptions that Management assesses are reasonable under the given circumstances. Actual results may differ from these estimates under different assumptions or conditions.

Accounting judgements are made when applying accounting policies. Key accounting judgements are the judgements made, that can have significant impact on the amounts recognised in the Financial Statements.

Assessment of useful lives of property, plant and equipment

Assessments of estimated useful lives are performed annually after considering factors such as technological innovation, maintenance programmes, relevant market information and management consideration.

Impairment of financial assets

Trade receivables: An allowance for impairment loss is made against accounts that in the judgement of management may be impaired. The impairment is assessed monthly, with a detailed formal review of balances and security being conducted at the reporting date. Determining the recoverability of an account involves estimates and judgement as to the likely financial condition of the customer and their ability to make payment.

1.3 Property, Plant and Equipment

Cost includes costs incurred initially to acquire or construct an item of property, plant and equipment and costs incurred subsequently to add to, replace part of, or service it. If a replacement cost is recognised in the carrying amount of an item of property, plant and equipment, the carrying amount of the replaced part is derecognised.

Expenditure incurred subsequently for major services, additions to or replacements of parts of property, plant and equipment are capitalised if it is probable that future economic benefits associated with the expenditure will flow to the company and the cost can be measured reliably. Day to day servicing costs are included in profit or loss in the period in which they are incurred.

Property, plant and equipment is subsequently stated at cost less accumulated depreciation and any accumulated impairment losses, except for land which is stated at cost less any accumulated impairment losses.

Depreciation of an asset commences when the asset is available for use as intended by management.

Depreciation is charged to write off the asset's carrying amount over its estimated useful life to its estimated residual value, using a method that best reflects the pattern in which the asset's economic benefits are consumed by the company.

Where major components of an item of property, plant and equipment have significantly different patterns of consumption of economic benefits, the cost of the asset is allocated to the components and they are depreciated separately over each component's useful life.

When indicators are present that the useful lives and residual values of items of property, plant and equipment have changed since the most recent annual reporting date, they are reassessed. Any changes are accounted for prospectively as a change in accounting estimate.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its continued use or disposal. Any gain or loss arising from the derecognition of an item of property, plant and equipment, determined as the difference between the net disposal proceeds, if any, and the carrying amount of the item, is included in profit or loss when the item is derecognised.

All assets are expensed when acquired. For balance sheet purposes, assets exceeding R7 000 are recorded against capital at book value.

The estimated useful lives for the current and comparative periods are as follows:

Equipment	6 years
Leasehold Improvements	6 years
Vehicles	5 years

1.4 Exemption from taxes and duties

The organisation has been approved as a public benefit organisation in terms of section 30 of the Income Tax Act, and the receipts and accruals are exempt from income tax in terms of section 10(1)(cN) of the Income Tax Act No 58 of 1962.

Donations by or to the public benefit organisation are exempt from donations tax in terms of section 56(1)(h) of the aforementioned Act.

Bequests or accruals from the estates of deceased persons in favour of the public benefit organisation are exempt from the payment of estate duty in terms of section 4(h) of the Estate Duty Act, 45 of 1955.

1.5 Financial Instruments

Pioneer Printers recognises a financial asset or financial liability when it becomes a party to the contractual provisions of the instrument. It initially measures the financial instrument at fair value, plus, in the case of a financial asset or liability not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial asset or liability.

Subsequent measurement

Financial instruments are classified at fair value through profit and loss if they are held for trading or are designated as such upon initial recognition. Financial instruments are designated at fair value through profit or loss if the governing board manages such investments and makes purchase and sale decisions based on their fair value in accordance with Pioneer Printer' documented risk management or investment strategy. Financial instruments at fair value through profit or loss are measured at fair value, and changes therein are recognised in profit and loss.

Trade receivables and loans

Trade and other receivables and loans receivable are categorised as loans and receivables. These financial assets are initially measured at fair value with subsequent measurement at amortised cost using the effective interest method less any accumulated impairment losses.

Management makes allowance for doubtful trade receivables in anticipation of estimated losses resulting from the subsequent inability of customers to make required payments. Management analyses trade receivables and examines historical bad debt, customer creditworthiness, payment history and expectations for the future. It is management's assessment that the estimates are reasonable.

Trade and other payables

Subsequent to initial recognition, trade and other payables are measured at amortised cost.

1.6 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, deposits held on call with banks, and investments in money market instruments, net of bank overdrafts, all of which are available for use, unless otherwise stated.

Outstanding payments are included in trade and other payables.

1.7 Inventories

Inventory is valued at the lower of cost and net realisable value, with consideration to possible aging.

1.8 Provisions

A provision is recognised when the group has a present legal or constructive obligation as a result of a past event and it is probable that an outflow of economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

1.9 Recognition of income

Revenue

Revenue from sales are recognised when the significant risks and rewards of ownership are transferred to the buyer, there is no continuing managerial involvement, costs can be measured reliably, and receipt of the future economic benefits is probable.

Financial Income

Financial income comprises interest income and dividend income. Interest and dividend income is recognised in profit or loss on a time proportion basis, taking account of the principal outstanding and the effective interest rate over the period to maturity, when it is probable that such income will accrue to organisation.

1.10 Impairment of assets

The entity assesses at each reporting date whether there is any indication that an asset may be impaired. If there is any such indication, the recoverable amount of any affected asset (or group of related assets) is estimated and compared with its carrying amount. If the estimated recoverable amount is lower, the carrying amount is reduced to its estimated recoverable amount, and an impairment loss is recognised immediately in profit or loss.

If an impairment loss subsequently reverses, the carrying amount of the asset (or group of related assets) is increased to the revised estimate of its recoverable amount, but not in excess of the amount that would have been determined had no impairment loss been recognised for the asset (or group of assets) in prior years. A reversal of impairment is recognised immediately in profit or loss.

NOTES TO THE FINANCIAL STATEMENTS

at 31 December

	2021	2020
2. Property, Plant and Equipment		
2.1 Equipment		
<i>Carrying amount:</i>		
<u>Beginning of year</u>	2 879 997	1 468 250
Cost	6 131 500	7 552 315
Accumulated depreciation	(3 251 503)	(6 084 065)
Additions	763 299	1 962 296
Disposals	(13 647)	(16 667)
Cost	(1 440 726)	(3 383 111)
Accumulated depreciation	1 427 079	3 366 444
Depreciation	(592 328)	(533 882)
<i>Carrying amount:</i>		
<u>End of year</u>	3 037 320	2 879 997
Cost	5 454 072	6 131 500
Accumulated depreciation	(2 416 752)	(3 251 503)
2.2 Leasehold improvements		
<i>Carrying amount:</i>		
<u>Beginning of year</u>	1 423 451	828 004
Cost	2 873 795	1 924 462
Accumulated depreciation	(1 450 345)	(1 096 458)
Additions	-	970 262
Disposals	(14)	(3 225)
Cost	(255 481)	(20 929)
Accumulated depreciation	255 467	17 705
Depreciation	(384 065)	(371 591)
<i>Carrying amount:</i>		
<u>End of year</u>	1 039 372	1 423 451
Cost	2 618 315	2 873 795
Accumulated depreciation	(1 578 943)	(1 450 345)

NOTES TO THE FINANCIAL STATEMENTS

at 31 December

	2021	2020
2.3 Vehicles		
<i>Carrying amount:</i>		
<u>Beginning of year</u>	3	33 982
Cost	264 682	264 682
Accumulated depreciation	(264 679)	(230 700)
Additions	-	-
Disposals	-	-
Cost		
Accumulated depreciation		
Depreciation	-	(33 979)
<i>Carrying amount:</i>		
<u>End of year</u>	3	3
Cost	264 682	264 682
Accumulated depreciation	(264 679)	(264 679)
2.4 Total Property, Plant & Equipment		
<i>Carrying amount:</i>		
<u>Beginning of year</u>	4 303 450	2 330 236
Cost	9 269 977	9 741 459
Accumulated depreciation	(4 966 527)	(7 411 223)
Additions	763 299	2 932 558
Disposals	(13 661)	(19 891)
Cost	(1 696 207)	(3 404 040)
Accumulated depreciation	1 682 546	3 384 149
Depreciation	(976 393)	(939 453)
<i>Carrying amount:</i>	-	-
<u>End of year</u>	4 076 695	4 303 450
Cost	8 337 069	9 269 977
Accumulated depreciation	(4 260 374)	(4 966 527)

NOTES TO THE FINANCIAL STATEMENTS

at 31 December

	2021	2020
3. Investments carried at fair value		
Hermitage Glacier & Coronation	3 493 684	3 286 213
Old Mutual PCS	8 933 319	8 571 759
Old Mutual Money Market	3 160 881	3 052 281
BCI Collective Investments	7 874 773	7 208 616
	23 462 656	22 118 869
4. Long Term Receivables		
Hein Wagner Academy	20 000	150 000
Less: Short term portion	20 000	120 000
	-	30 000
<p>The loan carries no interest and is payable over the next 15 months at R10,000 per month. A payment holiday of 3 months were allowed from Apr - Jun due to the effect of COVID19.</p> <p>The loan is secured against a life insurance policy of Mr Hein Wagner, Director of Hein Wagner Academy.</p>		
5. Inventory		
Braille	260 013	227 852
Audio	20 460	25 434
	280 473	253 286
6. Receivables		
Trade receivables	1 086 019	1 112 902
Miscellaneous receivables	3 547	13 734
	1 089 566	1 126 636
7. Cash and cash equivalents		
ABSA Cheque account	867 107	2 664 993
ABSA Business Credit	144	-
ABSA Liquidity Plus	701 237	2 170 287
Petty Cash	2 786	3 560
	1 571 274	4 838 840

NOTES TO THE FINANCIAL STATEMENTS

at 31 December

	2021	2020
8. Capital & Accumulated funds		
Net PPE	3 340 075	4 303 450
Accumulated funds - beginning of year	12 402 805	17 396 616
Allocated to Operational Reserve		(8 600 000)
Allocated to Plant & Equipment reserve		(2 800 000)
Allocated to building maintenance reserve		(3 000 000)
Allocated to Publisher's reserve		(50 000)
Allocated to Restricted Funds		(262 804)
Allocated to Unrestricted Funds		(21 300)
Allocated to Net tangible assets		(72 243)
Net surplus for the year	(110 582)	9 812 536
Accumulated funds - end of year	12 292 223	12 402 805
TOTAL CAPITAL & ACC FUNDS	15 632 298	16 706 255
9. Board designated reserves		
Operating Reserve		
Opening balance	8 600 000	-
Funds received	-	8 600 000
Funds used	-	-
Balance at end of year	8 600 000	8 600 000
Plant and Equipment Reserve		
Opening balance	2 800 000	-
Funds received	-	2 800 000
Funds used	-	-
Balance at end of year	2 800 000	2 800 000
Building and Maintenance Reserve		
Opening balance	3 000 000	-
Funds received	-	3 000 000
Funds used	-	-
Balance at end of year	3 000 000	3 000 000
Publishers's reserve		
Opening balance	50 000	-
Funds received	-	50 000
Funds used	-	-
Balance at end of year	50 000	50 000
Total for Board designated reserves	14 450 000	14 450 000

NOTES TO THE FINANCIAL STATEMENTS

at 31 December

	2021	2020
10. Restricted funds		
EPWP - Department of Cultural Affairs and Sport		
Opening balance	(16 286)	73 848
Funds received	142 159	-
Funds used	(70 726)	(90 134)
Balance at end of year	<u>55 147</u>	<u>(16 286)</u>
Simmonds Hampton Trust - Perkins Spares		
Opening balance	34 006	132 556
Funds received	26 607	-
Funds used	(5 230)	(98 550)
Balance at end of year	<u>55 383</u>	<u>34 006</u>
FW de Klerk - Music Braille		
Opening balance	-	56 400
Funds received	-	-
Funds used	-	(56 400)
Balance at end of year	<u>-</u>	<u>-</u>
Braille Music - Department of Cultural Affairs and Sport		
Opening balance	34 190	-
Funds received	38 606	34 190
Funds used	(72 796)	-
Balance at end of year	<u>-</u>	<u>34 190</u>
National Lotteries Commission - Magazines		
Opening balance	-	-
Funds received	218 000	-
Funds used	(26 503)	-
Balance at end of year	<u>191 497</u>	<u>-</u>
Total for Restricted funds	<u>302 027</u>	<u>51 910</u>

NOTES TO THE FINANCIAL STATEMENTS

at 31 December

	2021	2020
11. Unrestricted funds		
Staff Development fund		
Opening balance	24 035	21 300
Funds received	15 996	19 065
Funds used	(40 031)	(16 330)
	-	24 035
Events & Donations		
Opening balance	-	-
Funds received	40 973	-
Funds reallocated to Operating Reserve	-	-
	40 973	-
Algemene fonds		
Opening balance	-	3 243 910
Funds received	-	-
Funds reallocated to Operating Reserve	-	(3 243 910)
	-	-
Gebeurlikheidsfonds		
Opening balance	-	4 400 000
Funds received	-	-
Funds reallocated to Operating Reserve	-	(4 400 000)
	-	-
IVB-Instandhouding van gebou		
Opening balance	-	62 302
Funds received	-	-
Funds reallocated to Building Maintenance	-	(62 302)
	-	-
Total for unrestricted funds	40 973	24 035
12. Payables		
Trade payables	32 898	22 572
Prepaid Debtors	-	57 277
Other payables	7 448	62 443
SARS Tax	35 021	171 266
	75 367	313 557

NOTES TO THE FINANCIAL STATEMENTS

at 31 December

	2021	2020
13. Provisions		
Provision for Yearly Bonus	-	11 799
Provision for Trade Creditors	-	495
Provision for leave	-	-
	<u>-</u>	<u>12 294</u>

15. Related Party Disclosure

Due to the long history and relationship between Pioneer Printers, Innovation for the Blind and Pioneerschool, Hein Wagner Academy, (previously Department of Career development - Innovation for the Blind) is seen as a related party.

Pioneer Printers has had the following material transactions and balances with Hein Wagner Academy:

Opening balance of loan at January	150 000	240 000
Loans advanced during the year	-	-
Repayments	(130 000)	(90 000)
Total Balance at 31 December	<u>20 000</u>	<u>150 000</u>

DETAILED STATEMENT OF COMPREHENSIVE INCOME

1 January - 31 December

Pioneer Printers	2021	2020
102-885-NPO	R	R
Gross sales revenue	5 101 163	18 081 552
Discount allowed	(617 322)	(260 464)
Production costs	(9 206 539)	(8 302 591)
Gross surplus/(deficit)	(4 722 699)	9 518 497
Insurance/Machine rental/other	102 262	96 476
Interest and Dividends received	1 046 317	1 119 658
WCED received - Salaries iro Civil Servants	5 775 877	5 109 368
IftB Maintenance fund	68 863	325 097
Gholfday fund	111 587	12 848
Dept of Cultural affairs & Sport - Braille Music	38 606	-
National Lotteries Commision - Magazines	218 000	-
Other donations	2 685	15 161
Other income	7 364 198	6 678 608
Administrative and Fundraising: salaries & expense	(2 227 682)	(2 114 717)
Audit Fees	(26 300)	(35 775)
Gholfday fund expense	(70 614)	-
Building & Garden Maintenance	(134 689)	(635 977)
Entertainment	(11 370)	(9 578)
EPWP - Dept of Cultural affairs & Sport	-	(111 831)
Donations	(4 107)	-
Finance cost	(140 123)	(129 402)
Depreciation	(26 678)	-
Human resources	(12 130)	(17 029)
Insurance	(78 936)	(74 370)
Marketing	(12 000)	(907)
Membership Fees	(3 277)	(2 539)
Network and Database Maintenance	(28 870)	(94 686)
Postage/Stationary/Printing/Delivery	(873)	(27 161)
Rental Payments: Equipment	(28 500)	(28 500)
Security & Safety	(36 223)	(54 569)
Staff Training and Development	(55 632)	(32 554)
Telephone and Internet	(41 162)	(41 124)
Travel, Accommodation, Toll fees & Parking	(222)	(278)
Vehicle Maintenance & Fuel	(31 377)	(23 126)
Water, Electricity & Rates	(122 330)	(290 225)
Other expenses	(3 093 093)	(3 724 349)

	2021	2020
	R	R
Net surplus/(deficit) from operations	(451 593)	12 472 756
Capital expenditure	-	(2 932 558)
Fair value adjustments on investments	465 908	29 989
Net surplus/(deficit) before fund allocations	14 315	9 570 187
Funds used/(allocated)	(124 897)	242 349
Net Income	(110 582)	9 812 536